

# intugo<sup>®</sup> case study

## California Based Company

### Client Situation:

- Needed up to 50 PHP, Java & .Net programmers
- Wanted to start an operation with ten people immediately
- Talent was too expensive in California
- Not large enough to establish operations in India on their own
- Wanted travel to their operation to be convenient
- Wants to maintain control of their Development & Intellectual Property



### Intugo Solution:

- Client was operational within 30 days
- Client realized a 60% savings compared to US operations
- Recruiting pipeline in cooperation with local universities
- Grants secured from the Mexican government to support growth
- Operations expanded to include Call Center & Back Office Support
- Client continues rapid growth establishing a second facility