

Case Study

California Based Company

Client Situation

- Needed up to 50 PHP, Java & .Net programmers.
- Wanted to start an operation with ten people immediately.
- Talent was too expensive in California.
- Not large enough to establish operations in India on their own.
- Wanted travel to their operation to be convenient.
- Wants to maintain control of their Development & Intellectual Property.

Intugo Solution

- The client was operational within 30 days.
- The client realized a 60% savings compared to US operations.
- Recruiting pipeline in cooperation with local universities.
- Grants secured from the Mexican government to support growth.
- Operations expanded to include Call Center & Back Office Support.
- The client continues rapid growth, establishing a second facility.

